SPECIALTY TRADES

Decades of Field-proven Experience. Time-tested Solutions.
Equipped with a deep services portfolio, coupled with more than 70 years of field-proven experience, EMCOR Facilities Services (EFS) is uniquely capable and qualified to help with a range of services.

EFS can develop a solution to satisfy a single local or regional need—or develop a comprehensive nationwide program that sets a prototype for all locations.

We can also bundle our services for greater efficiencies, and service delivery models can also be customized to meet specific portfolio needs.





Why **EFS?**

- A single point of contact whether trades are self performed or supplier managed
- Access to EMCOR Group, Inc. resources for special projects
- Standardized pricing for greater savings
- One invoice, not several
- In-house, professional engineers and tradespeople, when required
- EMCOR's safety performance consistently remains strong year after year with a current rate that surpasses competitors 60-75% and ranks 66% lower than the Bureau of Labor Statistics industry average.

(Source: Bureau of Labor Statistics Industry Average for Specialty Contractors NAICS 238, 2012-2017)

Three Models. One Custom Solution.
Whether customers are looking for a dedicated self-performance contracting model, a hybrid model that includes self performance and qualified subcontractors, or a completely supplier managed model, EFS can develop a comprehensive solution that fits.

Safe. Proactive. Effective.
Every successful facilities professional knows that being safe, proactively meeting facility demands, and controlling costs are three of the most important aspects of their job. EFS strives to address all three on each project.

We respond quickly to technical issues that arise, consistently proving our managed-service options have a direct impact on cost, quality, and safety.

Specialty Trades
- HVAC/R
- Electrical
- Plumbing and piping
- General construction
- Carpentry
- Landscaping and snow removal
- Ceramic tile and masonry
- Engineering
- Painting
- Custom casework and design
- Energy and sustainable management services
- Welding
- Millwright

Specialty Trades Support
- Apprentice-, master-, and journeyman-registered
- Certified boiler operators
- Utility chemical operators
- Machinists
- Appliance repair technicians
- Prototype and equipment mechanics

Certifications & Training
- Building safety and building code management
- LEED certified
- Excavation and trenching certifications
- Hazardous materials handling
- Confined space entry certifications
- Fall protection
- Lift certifications
- CPR and first-aid certifications
- EPA refrigerants certification
- Fire-alarm certified

EMCOR
Facilities Services

SPECIALTY TRADES

EMCOR
Facilities Services



EFS Helps Customer Negotiate Asset Upgrades.

Problem: *An EFS commercial customer with over 1,000 locations was getting ready to negotiate asset upgrades with their landlords at 120 of their locations, as part of upcoming lease renewals. The landlords were eager to re-sign lease extensions with the customer in order to avoid losing tenants and risk having empty commercial space.*

Solution: EFS was contracted to inspect the grounds, roof, and HVAC units of 120 locations nearing the end of their lease. EFS reported obvious structural defects to flooring, restrooms, lighting, offices, walls, and other critical areas. EFS developed a program whereby facility inspections were performed prior to the end of current leases. Armed with data on what needed upgrading and replacing, the customer was able to negotiate most upgrades as part of the lease renewal. **With this unique service offering, EFS was advised by the customer that they were able to get the very most out of every lease they renewed.**

[facilities] *solved*

call **866.890.7794**
visit **www.emcorfacilities.com**

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